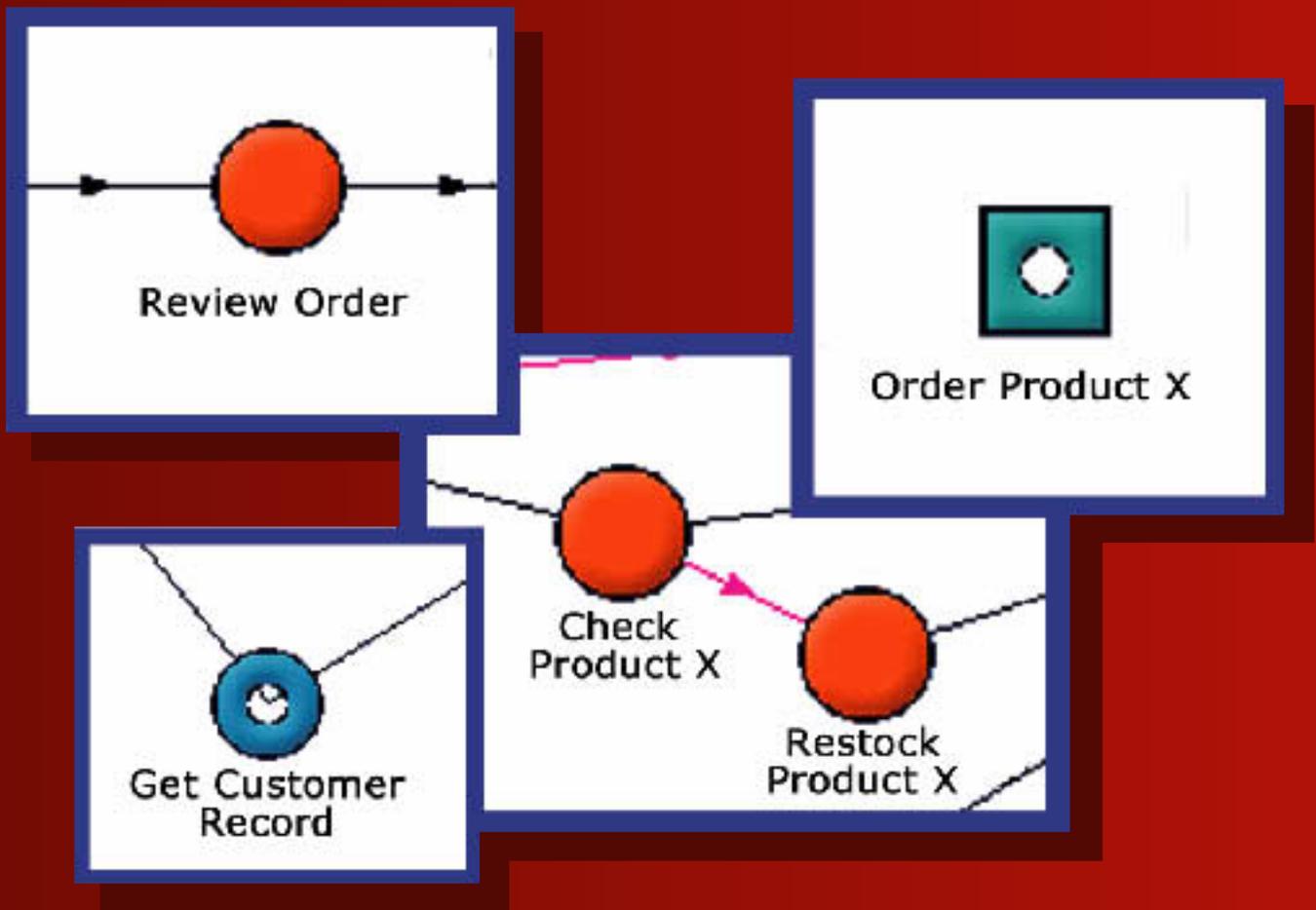


Process Audit

What is it?



How can it improve my bottom line?



Polygon
Consulting

FUEGO

"Process Improvement..." "Process Management..." "Process Design..."

What do those phrases signal to you?

Most business professionals inherently recognize the great value in defining and managing their key business processes at peak efficiency. How work gets done, how value is generated, how products and services are created, delivered and supported all require flexible, well-managed business processes.

But the path to effective process management can conjure up visions of huge teams of consultants, months of analysis work, the disruption of your operations, and, of course, big fees...

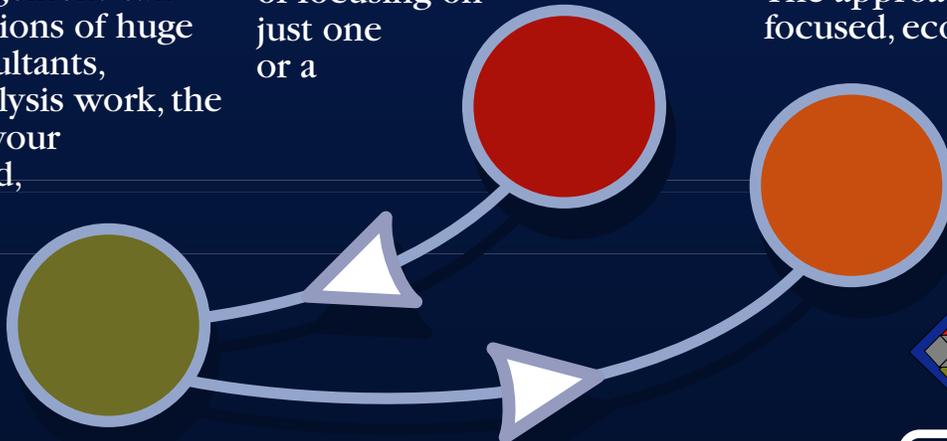
Is all that really necessary to understand and catalog your critical processes?

In a word, no.

A Process Audit provides a method for quickly identifying, mapping and analyzing the key business processes of any organization at a level of detail where the true function and results of the process are visible. Instead of focusing on just one or a

few, the Process Audit approach can provide a comprehensive view of all your key processes, allowing organizations to quickly drill-down to the process level and understand how the processes are connected or related, and how they can be optimized.

Each Process Audit engagement can be completed in a matter of weeks, with a single analyst. The approach is fast, focused, economical and specific to your organizational needs.



A Process Audit provides a 360 degree view of how your people, systems and partners come together to impact the bottom line.

Process Audit Benefits:

- See all of your key business processes defined.
- Execute quickly.
- Discover all process conditions and business rules.
- Identify opportunities to optimize your processes.

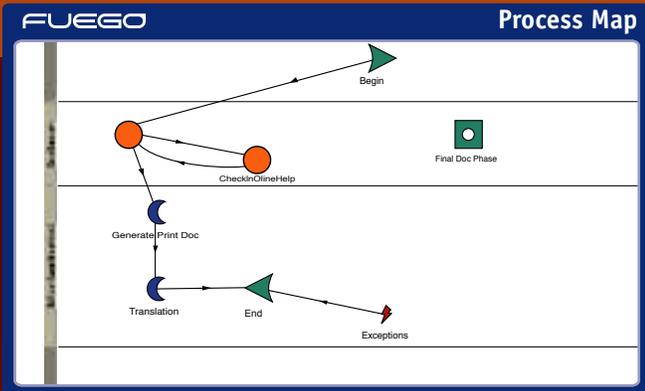


For more information, please contact your local Fuego representative.
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The Fuego Process Audit



A Process Map depicts all of the major steps (or activities) in a given process, shows the functions or players executing each step and identifies problem areas.

#	Performance Problem	Impact	Opportunity for Improvement
3.	Problem	Cost of the problem Effect on performance	Idea 1 Idea 2 Idea 3
4.	Problem	Cost of the problem Effect on performance	Idea 1 Idea 2 Idea 3 Idea 4

The Opportunity Finder suggests possible solutions to identified process problems.

A Process Audit is a proven approach that can immediately show you where you can:

- Increase competitiveness
- Reduce costs
- Implement new technologies
- Assign and reallocate resources
- Streamline operations

Process Audit Deliverables:

- Complete set of cross-functional Process Maps.
- Process Architecture showing relationships between processes.
- Complete set of performance problems and potential actions for solving them.
- Quantification of findings.
- Appropriate performance improvement recommendations.



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DO YOU NEED A PROCESS AUDIT?

Please take a moment to review the following diagnostic questions to better assess your potential need for a Fuego Process Audit. If you answer "No" to one or more of the questions below, you and your company could benefit from a Fuego Process Audit.

Business Results

- Are you getting the kind of results you expect from your business processes?
- Is there anyone "on the hook" for the execution and results of your business processes?
- Are your processes as competitive as they should be when compared to the benchmarks of your industry?
- Do you measure process results and manage according to those results?

Process Aptitude

- Do you have complete, accurate and up-to-date documentation of the processes for the delivery of your products and services?
- Are your processes as streamlined and cost-effective as they could be?
- Can your employees execute your business processes with a minimum of difficulty and error?
- Does everyone understand and perform your processes the right way, every time?

If you answered "No" to one or more of the questions above, it might be time for a Process Audit. If you would like more information regarding the Fuego Process Audit program, please fill out the postage-paid request card below.

- Yes!** It sounds like a Process Audit could benefit my organization. Please send me additional information on how Fuego can help me close the gap between business strategy and business execution by orchestrating my people, application and partners into executable, end-to-end processes.

1. What is your role in the Business Process Management System purchasing selection?

- Recommend Evaluate Approve

2. Do you have a planned or ongoing Business Process Management initiative? Yes No

3. What is your timeframe for making a purchasing decision?

- 0-3 months 4-6 months 7-12 month 13-18 months Over 18 months

Name/Title _____

Company _____ Email _____

Address _____ City _____ State _____ Zip _____

Phone _____ Fax _____

About Fuego

Fuego provides Business Process Management System software that makes your critical enterprise assets work the way you do and change as you change. By orchestrating applications, people and partners into executable end-to-end processes, Fuego's software closes the gap between business strategy and business execution.

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